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West Side Java would like to introduce a new profitable way to raise money for your club or organization. West Side Family Restaurant has long been known for their commitment to providing unique and quality products. One of the ways West Side Family Restaurant does this, is by roasting special selected coffee beans from around the world. The beans are delivered raw and roasted in-house to provide the freshest cup of coffee to our customers. West Side Java wants make this freshly roasted coffee available to community organizations and clubs by allowing them to enjoy our product while making a profit.

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### How It Works

1. Personalized product label and order forms for individual organizations or clubs
2. \$4.00 in profit for each item sold
3. Suggest sales timeframe of two weeks from start to finish
4. No minimum orders are required
5. \$60 setup fee to provide customized labels and the printing of sales forms

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### Keys to Success

1. Designate a sales leader that will encourage participation amongst the club or organization
2. Set a team and individual goal for sales
3. Have fun and build excitement!

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### Sales example

For a team of 30 members a reasonable goal would be 25 units per person.

Total profit would look like this:

$30 \times 25 = 750$  units @ \$4.00 = 3,000 Profit

